



How DocVu.AI **Revolutionized**

Order to Cash Process

for a **Leading Pharma Company**

Challenges and Opportunities

 **Fragmented and Complex AR Process**

Complex AR processes contributed to inaccuracies in individual balance calculations and resulted in heightened risk of losing customers to competitors.

 **Disparate ERP Systems**

The use of multiple ERP platforms and the lack of unified data impeded efficient data flow across the organization, resulting in bottlenecks.

 **Customer Dissatisfaction**

There was customer dissatisfaction due to data inaccuracies in individual balance calculations caused by fragmented systems.

Goals

 Liquidity

 Accuracy

 Speed

Customized Solution



AI/ML

Using AI/ML technologies, DocVu.AI delivered a customized solution to address the challenges faced by the pharma company.



Integration

By integrating with the existing ERP systems, the organization achieved seamless data exchange and improved data flow across its operations.



Governance Systems

By implementing a robust governance system, DocVu.AI optimized the exception-handling process, leading to prompt and efficient resolution of customer concerns.



Automation

The reliance on manual intervention was reduced, resulting in increased efficiency and improvement in overall system performance.



Accuracy

DocVu.AI's customized solution resulted in precise data extraction, and along with proactive exception handling led to enhanced accuracy and reduced customer complaints.



Speed



Efficiency



Cash flow

DocVu.AI's customized solutions effectively revolutionized the Order to Cash process for the pharma company.

- DocVu.AI brought transformative change to the company's AR processes through ERP integration, AI and ML technologies, and a robust governance mechanism.
- Automation of manual tasks, precise data extraction, and proactive exception management led to enhanced accuracy, increased cash collection, and reduced customer complaints.
- The streamlined and efficient AR system was achieved with DocVu.AI's data analysis, template-less document processing, and semi-structured data handling.

Value Creation



99.5%

Conformance

**Turn Around Time
(TAT)**

Data
Analysis



98.1%

Accuracy

**3-Way
Auto Match**

Integration
with ERP



\$1.68Mn

Increase

**Cash
Collection**

Semi-structured
Data Processing

More about DocVu.AI

DocVu.AI is a cutting-edge cloud-based platform that utilizes the latest AI and ML technologies to provide intelligent document processing capabilities. By accurately converting documents into data, DocVu.AI enables faster, more reliable, and more precise document processing. With intelligent document indexing and extraction, it boasts an accuracy rate of over 99%.

One of the significant benefits of DocVu.AI is its ability to automate finance and accounting processes, resulting in improved data quality, accuracy, and enhanced customer service. Its advanced features support two-way and three-way invoice and purchase order matching for managing financing, payments, and receivables, including signature matching, future cash flow forecasting, collateral valuation, and verification. The platform also provides a comprehensive 360-degree view of collaterals across the organization, leading to greater control and transparency of critical information in a single, centralized location.

The image shows a digital purchase order form with a grid layout. A large yellow checkmark icon is positioned at the top center. The form is divided into several sections:

- Header:** "PURCHASE ORDER" in a grey box on the right.
- Company Information:** Fields for "COMPANY NAME:", "ADDRESS:", and "PHONE:" on the left.
- Customer Information:** Fields for "CUSTOMER ID:" and "DATE:" on the right.
- To/Ship To Information:** Two columns of fields for "TO:" and "SHIP TO:", each including "NAME:", "COMPANY NAME:", "ADDRESS:", and "PHONE:".
- Shipping and Delivery:** A table with columns for "SHIPPING METHOD", "DELIVERY TERM", and "DELIVERY DATE".
- Product Table:** A table with columns for "PRODUCT CODE", "QUANTITY", "DESCRIPTION", "UNIT PRICE", and "TOTAL".
- Summary:** Fields for "SUBTOTAL:", "SALES TAX:", "SHIPPING & HANDLING:", and "TOTAL DUE:".
- Signature:** A line for "AUTHORIZED SIGNATURE".
- Footer:** A line for "Name:", "Street Address / City, ST, ZIP Code:", and "Phone Number / Fax Number:".

Light blue highlights are present on the shipping and delivery table, the product table, and the summary section.